PAUL GRAHAM CENTRAL WATERS BREWING COMPANY

Bringing the Wisconsin Hop, Malting Barley, and Brewing Industries Together

Disclaimer!

I represent only one brewery of almost 70 in Wisconsin. While we will talk about facts, certain discussions may be of my own opinion (example – pricing/quality/etc.) and by no means are a representation of the entire Wisconsin brewing community.

Central Waters Projects

Other Brewery's Projects

□ The current state of barley

Stuczysnki Farms

- 200 plus acre organic farm 2 miles outside of Amherst
- Rotates corn and soybeans planting barley on fields every third year
- Made the grade first year, total loss the second







■ 2009 crop – perfect.

2010 crop – total loss. Some head sprout damage and fusarium blight from extended wet weather at harvest time. Whole lot was sold as feed.

South Shore Brewery

Capital Brewery (wheat)

Lakefront Brewery

- Barley in the U.S. is now driven by the domestic beer industry
- The feed market has become more opportunistic and less of a large barley consumer
- Barley is now a specialty crop often contracted by malsters
- It would be best to contact a malster if interested in growing barley

Questions and comments



What brewers are looking for

Can quality hops be grown in Wisconsin?

Challenges of the Wisconsin hop projects

Questions and comments

What brewers are looking for:

Very high quality aroma varieties

Consistent supply

Innovation

Fair pricing

Can quality hops be grown in Wisconsin?



Challenges

- Right now growing hops is the only easy part of the process
- Harvesting
- Drying
- Pelletizing
- Packaging
- Competitive, fair pricing

Questions and comments