# PAUL GRAHAM CENTRAL WATERS BREWING COMPANY

Bringing the Wisconsin Hop, Malting Barley, and Brewing Industries Together

#### Disclaimer!

I represent only one brewery of almost 70 in Wisconsin. While we will talk about facts, certain discussions may be of my own opinion (example – pricing/quality/etc.) and by no means are a representation of the entire Wisconsin brewing community.

Central Waters Projects

Other Brewery's Projects

□ The current state of barley

Stuczysnki Farms

- 200 plus acre organic farm 2 miles outside of Amherst
- Rotates corn and soybeans planting barley on fields every third year
- Made the grade first year, total loss the second







■ 2009 crop – perfect.

2010 crop – total loss. Some head sprout damage and fusarium blight from extended wet weather at harvest time. Whole lot was sold as feed.

South Shore Brewery

Capital Brewery (wheat)

Lakefront Brewery

- Barley in the U.S. is now driven by the domestic beer industry
- The feed market has become more opportunistic and less of a large barley consumer
- Barley is now a specialty crop often contracted by malsters
- It would be best to contact a malster if interested in growing barley

# Questions and comments



What brewers are looking for

Can quality hops be grown in Wisconsin?

Challenges of the Wisconsin hop projects

Questions and comments

What brewers are looking for:

Very high quality aroma varieties

Consistent supply

Innovation

Fair pricing

Can quality hops be grown in Wisconsin?



#### Challenges

- Right now growing hops is the only easy part of the process
- Harvesting
- Drying
- Pelletizing
- Packaging
- Competitive, fair pricing

# Questions and comments